

Profile: Les Smith

Chief Estimator

Bancon Construction



MAIN RESPONSIBILITIES:

It is Les's responsibility to oversee all aspects of the Estimating Department within Bancon Construction Ltd. Les provides direction to his team and ensures effective management of the day to day activities within the Estimating Department. He is involved with a project from the initial issue of tender documents through to the handover stage where key personnel in the business take the project to the next phase. Les works with the management team to secure profitable work for the company and fosters good relationships with Clients, Industry Professionals, Labour Force, Sub-Contractors and Suppliers.



GENERAL EXPERIENCE:

Les has worked in the Construction industry for over 35 years, working for both local and national contractors such as Stewart Milne Construction, Robertson Construction and Mansell's before joining Bancon Construction where has been for the past 19 Years and as such has accumulated a wealth of experience in all aspects of construction. Les is a great communicator and his vast knowledge of estimating and the wider construction industry makes him a highly valuable asset to the team.

QUALIFICATIONS AND KEYSKILLS:

- HNC in Quantity Surveying obtained at Robert Gordon University.
- Extensive knowledge of and usage of computerised systems such as Valesco, conquest etc.
- Experienced Excel, Word and Access database user.
- Well connected and known to design teams across the North-East.
- Enthusiastic Estimator.